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THE BRIEF

News Worth Knowing

RHINO PARK
PRIVATE HOSPITAL

**BlueEarth Capital commits
N\$198m for Rhino Park Hospital
acquisition & expansion**

TUESDAY 19 NOVEMBER 2024

MAIN STORY

BlueEarth Capital commits N\$198m for Rhino Park Hospital acquisition & expansion

BlueEarth Capital says it has committed N\$198 million (US\$11 million) in private credit funding to Salt Capital, which will use the funds to acquire Rhino Park Holdings and fund the expansion of the private hospital.

The investment marks BlueEarth's first venture into healthcare and the issuance of its second sustainability-linked loan.

According to Head of Private Credit at BlueEarth, Amy Wang, the funding facilitates Rhino Park's acquisition by Salt Capital, a Southern Africa-focused private equity firm, and supports the hospital's expansion plans.

Key initiatives include developing a state-of-the-art operating theatre for advanced surgical procedures, establishing a cutting-edge primary healthcare centre, and introducing MRI imaging facilities. These upgrades are set to enhance the hospital's capacity and quality of care.

"We hope that this investment will help provide high-quality healthcare to an increasing number of patients and support the steady improvement of overall health outcomes. Healthcare has long been a priority vertical impact at Blue Earth Capital, and we are very excited to complete our investment alongside these trusted partners. We are also particularly proud



to continue driving forward the practice of linking impact with financial return with our second sustainability-linked loan," Wang said.

Rhino Park, Namibia's second-largest private hospital, is at the forefront of

Crucial Dates

- Bank of Namibia Monetary Policy announcement date: 4 December 2024

tackling critical healthcare issues such as maternal mortality and neonatal disorders.

These conditions are among the most pressing health challenges facing the nation today, according to Rhino Park CEO Martin Van Niekerk.

Currently, home to the largest obstetrics department in the country, Rhino Park is uniquely positioned to combat these issues and improve health outcomes.

Niekerk further explained that beyond patient care, Rhino Park is committed to advancing Namibia’s healthcare sector by offering nursing student placements and providing study loans to its staff, ensuring a sustainable pipeline of skilled health professionals.

“This funding will allow us to expand our facilities, invest in advanced medical technologies, and increase our capacity to serve our community. Our commitment to providing exceptional, caring, dignified and affordable patient care to the people of Namibia remains unwavering, and this expansion will position us to better meet the growing needs of our patients and families in the years to come,” he said

BlueEarth Capital is a global impact investment firm headquartered in Switzerland, with offices in New York, London and Konstanz.


The company addresses critical social and environmental challenges by delivering measurable impact alongside

competitive financial returns.

It offers private equity, private credit, fund solutions and managed accounts. Owned by the Blue Earth Foundation, a Swiss charity, the firm focuses on fostering equitable and sustainable initiatives.

Established in 2012, Salt Capital is a private equity fund manager specialising in providing growth capital to small and medium-sized enterprises (SMEs) across sub-Saharan Africa. Operating from offices in London and Johannesburg, the firm’s four partners have a proven history of successful private equity investments, with a primary emphasis on the African consumer market.

VACANCY



NIPDB
Namibia Investment Promotion & Development Board
Office of the President

The Namibia Investment Promotion and Development Board (NIPDB) is looking for a suitably qualified and experienced Namibian citizen to fill the following position:

- Consultant: Digital Marketing**

Interested candidates are invited to visit <https://nipdb.com/career/> for the requirements and guidelines of how to apply. All foreign qualifications must be evaluated by the Namibia Qualifications Authority (NQA).


The NIPDB is an equal opportunity employer and complies with the Affirmative Action Legislation. In line with the Affirmative Action (Employment) Act, No. 29 of 1998, suitably qualified persons with disabilities who meet the requirements are encouraged to apply. Please note that reference checks and competency assessment tests will be conducted, and qualifications will be verified.

Remuneration:
The NIPDB offers market related remuneration packages commensurate with experience and qualifications. Only shortlisted candidates will be contacted.


The NIPDB reserves the right to use additional/ relevant information as criteria for short listing and regrettably no documents will be returned.


Enquiries: recruitment@nipdb.com


Closing Date: 22 November 2024 @ 17:00




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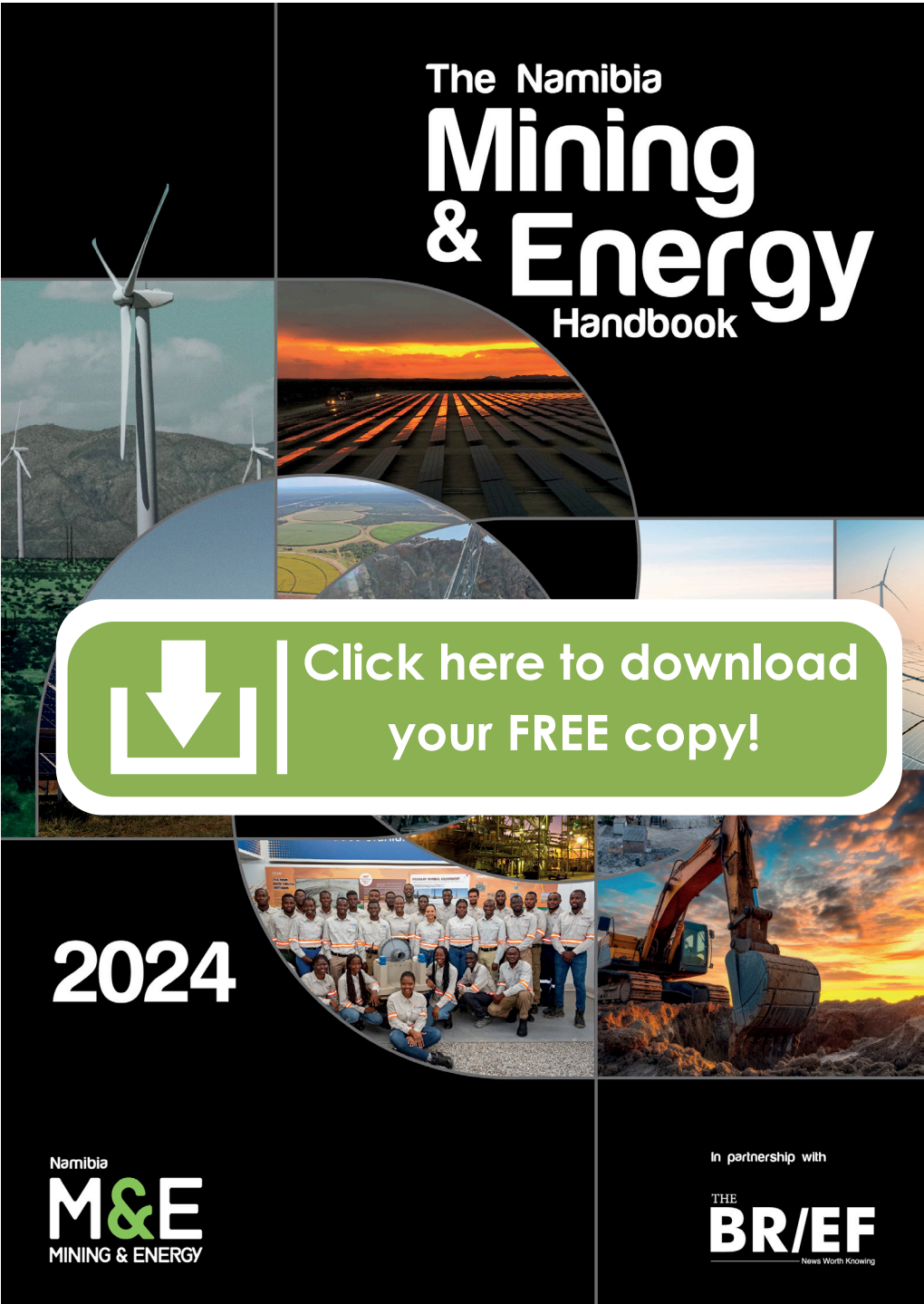
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ABOUT NIPDB

The Namibia Investment Promotion and Development Board (NIPDB) is mandated to promote and facilitate investment by foreign and Namibian investors, and coordinate MSME activities across all levers of the economy, with the aim of contributing to economic development and job creation.



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Namibia secures top spot for Best Road Infrastructure in Africa

Namibia has once again achieved the top position for the best road infrastructure in Africa.

According to the latest survey by Statista, the country attained an impressive 5.57 index rating out of 7.

Egypt and Benin followed in the rankings with scores of 5.53 and 5.00, respectively.

The Roads Authority (RA) celebrated the milestone, emphasizing Namibia's consistent excellence in road conditions and

the extensiveness of its road network.

"This accolade reaffirms the Government of the Republic of Namibia's commitment to road infrastructure development and reflects the RA's years of dedicated efforts in road construction, maintenance, preservation, and innovative transport interventions," said RA Chief Executive Officer (CEO) Conrad Lutombi.

He added that Namibia has significantly enhanced road quality, safety, and



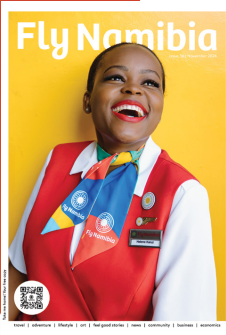
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accessibility, setting a benchmark for design and sustainability that supports the efficient movement of people, goods, and services across the nation.

However, Lutombi cautioned against complacency in investing in road infrastructure.

"Sufficient and sustainable funding is essential to maintaining Namibia's top position. Failure to do so could have catastrophic consequences for our socio-economic growth," he warned.

He also called on the public to help protect road infrastructure by keeping the road reserve clean and addressing persistent issues

such as littering, vandalism of road signs and fences, and unauthorized construction within the road reserve.

"Together, we can ensure that our road network remains safe, reliable, and durable for generations to come," Lutombi concluded.

Namibia also retained its title as having the best roads on the African continent, according to the World Economic Forum's (WEF) 2023 rankings, where the country scored 5.2 out of 7.

Statista, a global data and business intelligence platform, provides extensive statistics, reports, and insights on over 80,000 topics sourced from 22,500 entities across 170 industries.



**SINOMINE
TSUMEB SMELTER**

TENDER
ST24_008

GEOTECHNICAL SERVICES

Sinomine Tsumeb Smelter (Pty) Ltd. invites registered, competent and experienced individuals or companies to tender for Geotechnical Services to be provided on the Smelter Site, in Tsumeb, Namibia

Details of the Tender

Tender availability	:	From Monday, 18 November 2024 tender documents can be obtained by e-mailing: ststenders@sinomine.na
Cost per set	:	No levy
Closing date for submission	:	Friday, 22 November 2024

Submission requirements are defined in the tender documents and the closing date for submission is final, no extensions will be granted. Technical information, bid clarifications and any enquiries pertaining to this tender can be requested at: ststenders@sinomine.na

All tender proposals must be submitted via e-mail to: ststenders@sinomine.na

No other method of submission will be accepted

Sinomine Tsumeb Smelter employs an equal opportunity policy. Tenders will be awarded through a competitive bidding process which is transparent and open to all individuals or companies that meets the set criteria. Any person(s) or company that qualify as per the tender's evaluation criteria, may bid.

Savanna Beef appoints Ian Collard as Chief Executive Officer

Savanna Beef has appointed former Namib Mills CEO, Ian Collard, as Chief Executive Officer, effective January 13, 2025.

Savanna Beef Chairperson, Mecki Schneider, expressed confidence in Collard's leadership, emphasizing his potential to steer the company toward a new era of growth and success in Namibia's livestock and beef processing sector.

"Much time and effort were spent recruiting a Chief Executive Officer (CEO) for the Savanna Beef Operations Group. After numerous assessments, we are delighted to announce that Mr. Ian Collard has agreed to serve as CEO of the company, starting on January 13, 2025," Schneider said.

Collard, a qualified Chartered Accountant, holds a BCom Honours degree from the University of the Free State.

He also completed the Global Executive Development Programme at the Gordon Institute of Business Science (University of Pretoria), equipping him with advanced knowledge and a global perspective on navigating today's complex business landscape.

His areas of expertise include financial planning, project management, marketing, and strategic planning.

In addition to his corporate achievements, Collard has served on several influential



boards, including the Namibian Grain Processors' Association, Namibian Agronomic Board, and the Namibia Chamber of Commerce and Industry.

"He is also deeply familiar with the food processing industry and brings hands-on experience from his personal involvement as a weekend farmer, understanding the challenges facing Namibian agriculture," Schneider added.

Savanna Beef Processors is currently constructing a new export beef-processing facility.

The project, initiated by the Beef Value Chain Forum (BVCF), aims to secure a prosperous future for Namibia's beef industry through profitable exports.

A promotional image for 'The Brief' featuring two people, a man and a woman, smiling. The man is wearing a dark polo shirt and the woman is wearing a colorful patterned shirt. They are positioned on the left side of a pink and orange gradient background.

THE
BR/EF | **06:40**
Mon-Fri

MOOKS & ADORA *In the Morning*

The logo for 92 FM, featuring the number '92' in a stylized font with 'FM' underneath it, all enclosed in a white speech bubble shape.



Telecom Namibia rolls out N\$35.5m fibre to 7,838 underserved homes

Telecom Namibia says it has completed eight Fibre-to-the-X (FTTx) projects, with an investment of approximately N\$35.5 million, significantly improving the country's communication infrastructure.

According to Telecom CEO, Stanley

Shanapinda, the projects, which have been carried out in 2023 and 2024, focus on replacing outdated and unreliable copper infrastructure, which has long been prone to theft and sabotage.

The expansion adds 233,858 metres

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of fibre, enabling high-speed internet connectivity to 7,838 erven, particularly in traditionally underserved regions.

“These projects demonstrate the power of collaboration in delivering essential infrastructure improvements. We are confident that the fibre network will serve as a valuable asset to Namibia for years to come,” Shanapinda said.

He further explained that the fibre rollout is part of Telecom Namibia’s broader strategy to modernise the country’s communication network and bridge the digital divide.

Key areas that have benefitted from the fibre projects include Katutura in Windhoek, and Kuisebmond and Narraville in Walvis Bay, as well as several other regions such as Okahandja, Ondangwa, Swakopmund and Rundu.

Looking ahead, Telecom Namibia plans to invest an additional N\$27 million in the 2024/25 financial year to expand its fiber network even further, enhancing connectivity across Namibia.

This expansion aims to not only bring faster and more reliable internet to communities but will also drive economic and social growth across the country.

The high-speed fiber network is set to revolutionise various sectors, from tourism and healthcare to education, agriculture, and real estate.

Digital transformation

in industries will accelerate, with remote operations and telemedicine improving access to healthcare, while small and medium-sized enterprises will benefit from enhanced digital connectivity.

“Education will benefit from enhanced online learning and research capabilities, improving access to quality education. Finally, the real estate sector will experience stimulated growth and investment as fiber connectivity enhances property values and attracts businesses and residents,” he said.



VACANCY
FACILITY MANAGER

Position: Facility Manager Location: Daures Green Hydrogen Village
Employment Type: Fixed Contract

About Us:

Daures Green Hydrogen Village is an innovative project located in Namibia and it is set to produce the green hydrogen, ammonia and agriculture. The project integrates solar energy to facilitate hydrogen production. Among the business units at the Daures Green Hydrogen Village, the Daures Self Catering Lodge and Campsite offers accommodation and outdoor experiences to guests in the area.

We are currently seeking an experienced Facility Manager to oversee the smooth operation of our facilities, including the lodge, campsite, housing, communal areas, and logistics.

Key Responsibilities:

- Ensure the effective management and implementation of the business unit as outlined in the business plan
- Manage day-to-day operations of the lodge, campsite, housing, and communal areas.
- Ensure proper maintenance of buildings, infrastructure, and grounds.
- Supervise housekeeping, waste management, and cleanliness of all facilities.
- Oversee logistics, including transportation and supply management.
- Manage budgets and operational expenses efficiently.
- Coordinate with other business units and departments (e.g., maintenance, security, etc.) to ensure seamless service delivery.
- Ensure compliance with health, safety, and environmental regulations.
- Handle guest requests and concerns with professionalism and ensure high levels of guest satisfaction.
- Develop operational business processes and benchmark international best practices.
- Train and manage facility staff, including assigning duties and evaluating performance.
- Develop and implement preventive maintenance programs for all facilities.
- Prepare reports on facility operations, performance, and any necessary upgrades.

Qualifications and Experience:

- Diploma (NQF Level 6) or Bachelor’s degree in Hospitality or Tourism
- Proven experience as a Facility Manager, preferably in the hospitality or outdoor/campsite industry.
- Strong understanding of facility management operations, including logistics and accommodation services.
- Experience with maintenance, housekeeping, and staff management.
- Excellent leadership and interpersonal skills.
- Strong problem-solving abilities and a customer-focused mindset.
- Knowledge of health and safety regulations.
- Ability to manage budgets, financial planning and report performance on KPIs.
- Proficiency in basic computer applications (Microsoft Office, facility management software).

What We Offer:

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How to Apply: Interested candidates should submit their CV and a cover letter to hr@daures.green by 25 November 2024. Please include “Facility Manager Application” in the subject line.

We look forward to welcoming a dedicated and proactive individual to our team to ensure our facilities are well-maintained and provide a world-class experience to our guests!

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How AI is redefining marketing's purpose

By Gernot de Klerk

The hum of Artificial Intelligence (AI) servers is increasingly perceptible alongside the familiar drumbeat and rhythms of marketing departments across the globe.

Once merely a buzzword, AI has transformed into a vital tool that is redefining the very essence of marketing. Embracing it has long been resisted for understandable reasons, particularly in favour of that holy grail of the marketing function: a uniquely different message to all your competitors in a fiercely contested marketplace.

With tools like machine learning, predictive analytics, and virtual chatbots, the way businesses engage with consumers is evolving in ways that were once unimaginable.

Marketers are now better equipped than ever to understand their target audiences, anticipate their needs, and craft experiences that resonate on a deeper, more personal level.

It's no wonder they're eager to tap into this potential.

Globally, over one-third of marketing organisations have fully adopted AI, with a further 43% currently experimenting with it. While Africa lags behind other regions in the adoption of AI, the continent is rapidly catching up. Google reports a 270% rise in AI-related searches in Africa over the past year, and research from the 2024 Stanford AI Index shows that nearly a third of east Africans' use the AI platform – ChatGPT, daily.

As AI continues to evolve, it's not just reshaping marketing strategies but also transforming how businesses research and connect with customers. Tools like machine learning and predictive analytics help



With tools like machine learning, predictive analytics, and virtual chatbots, the way businesses engage with consumers is evolving in ways that were once unimaginable.

marketers analyse data, spot trends early, and anticipate customer needs before they arise.

And the results speak for themselves.

According to a global survey by Forbes magazine, 86% of companies using predictive analytics in their marketing have seen significant improvements in business outcomes.

AI is also transforming customer service and lead generation, with enhanced chatbots stepping in to manage everyday enquiries and offer personalised, real-time support. This not only streamlines processes but also frees up human agents to tackle more complex issues.

Globally, chatbots now account for 39% of all interactions between businesses and consumers. In neighbouring South Africa, chatbots are the most widely adopted AI tool, with 14% of companies using them.

As Musa Kalenga, CEO of Johannesburg-based advertising agency the Brave Group, aptly put it during his presentation at the 2024 Nedbank Integrated Marketing

Conference (IMC): “People resist change. But with AI, change is inevitable.”

During his presentation, he stressed that while AI brings about significant shifts, it also presents valuable opportunities to build stronger brands and more resilient societies.

At Nedbank Namibia, we’ve tapped into the power of AI in several ways, including using it to drive the creative process behind our 2024 Africa Day Campaign. AI played a key role in shaping both the design and messaging, allowing us to quickly adapt and craft content that resonated with audiences across different regions.

But even as the number of AI tools continues to grow, the role of the marketing professional has never been more crucial.

A recent global survey shows that nearly 60% of marketers worry AI might threaten their jobs—a sharp rise from just 35% the year before. But I believe this distress is unfounded.

While technology will surely shape the way we engage with consumers in the future, it is the human touch—driven by creativity, empathy, and inclusivity—that will remain key to building authentic connections.

Khensani Nobanda, Nedbank's Group Managing Executive for Marketing and Corporate Affairs, pointed out at a recent marketing summit that: "The future of marketing hinges on authenticity. Today's consumers are increasingly savvy—they can detect insincerity, and brands that fail to deliver on their promises in a meaningful, genuine way simply won't survive."

At Nedbank, we’re committed to connecting authentically with people from all walks of life, across different races, genders, and communities. Through initiatives like the SME Talk video series, the Nedbank Kapana Cook-Off Competition, and the heartfelt sitcom, Mokalefa, we strive to engage with diverse audiences in ways that truly resonate with their values and experiences.

Inclusive marketing involves creating content that engages audiences on the platforms they use and in the formats they prefer. One key trend marketers can't afford to ignore is the rise of short-form content.

Studies show that 73% of social media consumers prefer using short-form videos when exploring products or services, and an impressive 60% watch between 41% and 80% of a video's total length.

The shift toward bite-sized, easily digestible content is a reflection of our fast-paced online world and shrinking attention spans.



The graphic features a light beige background with abstract geometric shapes in teal, orange, and black. At the top, there are two stylized shapes resembling a 'G' and a 'W'. The central text reads 'Presenting... Global Entrepreneurship Week Namibia 2024' in bold black font. To the left of this text is a vertical orange and white striped bar. To the right is a circular logo with a stylized 'E' and 'W'. Below the main title, it says 'Entrepreneurship is for Everyone.' in black and blue. At the bottom, there are four logos: BASECAMP (with a green triangle), GEN NAMIBIA (with a colorful circle), NABAN (with a red triangle), and THE BR/EF (with a blue rectangle).

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As social media platforms fine-tune their algorithms, they're pushing users toward short-form videos, making them the go-to format for engaging content.

At the Nedbank IMC 2024 conference, Marko Stavrou, CEO of Stavrou Consulting, made a compelling case for short-form video content, boldly stating that campaigns should be "80% video, with clips just 8 seconds long."

These quick, punchy videos allow brands to tell powerful stories, showcase products, and highlight core values all in a format that's easy to consume, share, and engage with. As technology and social media trends reshape the marketing landscape, the need for marketers to evolve is more urgent than ever.

At Nedbank, we're committed to staying ahead of the curve while staying true to our core purpose of being money experts who do good.

That's why we host the annual Nedbank IMC Conference, a gathering that brings together the brightest minds and nurtures professional development within Namibia's evolving marketing sector. Listening to global marketing geniuses like Faith Popcorn, Steve Babaeko and Matthew Bull reinvigorated the sense that the future is closer than it appears with marketing in all likelihood the most impacted function. The secret to driving business growth, however, has not changed: it remains authenticity. Inclusive marketing can never be about tokenism and paying lip service.

Since its inception, the annual conference has been all about celebrating marketing's crucial role in business success.

Over the years, we've been fortunate to host game-changers like Scott Thwaites, Faith Popcorn, and Gillian Rightford, each offering invaluable insights on topics ranging from the power of storytelling to the evolving role of data in shaping marketing strategies.

This focus on professional development is more important than ever as we look toward the future of marketing where the true shift lies not just in the tools we use, but in the purpose that drives them.

Technology may connect us more seamlessly with consumers, but it's the deeper mission behind our brands that will elevate the customer experience and ignite long-term loyalty.

In the race to adopt the latest tools, marketers must never lose sight of what truly matters: the people.

*** Gernot de Klerk is Nedbank Namibia Executive Head of Marketing and Communications**



Road crashes cost Namibia over N\$1.3 billion annually

Namibia loses over N\$1.3 billion annually due to road crashes, with efforts underway to reduce the fatality rate to single digits per 100,000 people.

This was highlighted during the launch of the Festive Season Road Safety Campaign (FSRSC), which aims to address road safety challenges during the busy holiday period.

Namibia Road Safety Council (NRSC) Executive Secretary, Eugene Tendekule, highlighted the campaign's objectives which have a key focus on busy routes during the season.

"We aim to achieve a single-digit fatality rate per 100,000 people, and we are almost there. The Festive Season Campaign is one of the most significant events on Namibia's road safety calendar, and I believe we are all familiar with its importance," he said.

Tendekule added that the campaign will run until

17 January 2025, focusing on high-traffic routes, especially the new A1 highway, and include various regional activations.

Speaking on the financial and societal toll of road accidents, Hilaria Graig, Manager of

In partnership with



The Founders' Nexus Pilot

Date: Wednesday, November 20th, 2024
Time: 10h00 to 16h00
Venue: Et Cetera Namibia, Old Breweries Complex, Garten Street, Ausspannplatz

Entrepreneurship is for **Everyone.**





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Corporate Communication and Stakeholder Relations at the Motor Vehicle Accident (MVA) Fund, stated, "Road crashes cost Namibia N\$1.3 billion annually."

The campaign received notable financial pledges during a breakfast event, with contributions totalling over N\$1.13 million.

Standard Bank, the Electricity Control Board (ECB), and Bank Windhoek each pledged N\$50,000, while Namibia Breweries Limited (NBL) committed a substantial N\$200,000.

NamPower pledged an amount ranging between N\$60,000 and N\$80,000, further emphasising its commitment to the cause. MTC contributed N\$100,000 alongside airtime, the value of which is yet to be determined.

UNAM Radio also offered airtime to support the campaign during the festive season. Additionally, Puma Energy, Hallord, and Ohlthaver & List (O&L) are expected to join the initiative.

"Our preliminary tally shows we have raised N\$1.13 million. In total, cash pledges amount to N\$480,000, supplemented by a contribution of N\$650,000 from the Motor Vehicle Accident (MVA) Fund, bringing the campaign closer to its goal of enhancing road safety during the critical festive period," said MVA Chief Corporate Affairs Officer, John Haufigu, who acknowledged the efforts of stakeholders in supporting the campaign.

CEO of the MVA Fund, Rosalia Martins-Hausiku, underscored the importance of collective responsibility in reducing road fatalities.

"Last year's festive season claimed 70 lives. Imagine an entire congregation disappearing; that's the scale of loss we face. We must change our behaviour on the roads and openly discuss road safety in our homes," she said.

Campaign activities will span multiple regions, targeting identified hotspots with in-person activations and media engagements.

Key regions include Khomas, Otjozondjupa, Kavango East, Oshana and Erongo, with focused efforts to raise awareness about road safety during the festive season and upcoming elections.

"With a current fatality rate of 14 per 100,000 people, Namibia has made progress from the 26-per-100,000 rate recorded a few years ago. This is something to celebrate, but not while losing sight of the fact that these are lives lost," she said.



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NamRA
Namibia Revenue Agency



...as Kia's Tasman targets Toyota and Ford's winning streak

Toyota maintained its dominant position in the Namibian vehicle market in October 2024, with 619 new vehicles sold, data from Simonis Storm Securities (SSS) reveals.

This accounted for over 54% of total vehicle sales and included 361 light commercial vehicles, 256 passenger vehicles, and two medium commercial vehicles.

"The Toyota Hilux emerged as the clear market leader, with 325 units sold, reinforcing its appeal as the preferred choice among buyers. Ford ranked second in market share, driven primarily by the strong performance of the Ranger," said the firm's Junior Economist Almandro Jansen.

Volkswagen (VW) secured the third position, contributing 90 units to total sales. Other key contributors included Kia and Isuzu, each selling 50 units, and Suzuki with 43 units, underscoring their consistent presence in the market.

Jansen noted that Kia Motors has made a

strategic entry into the competitive bakkie segment with the unveiling of the Tasman.

He added that scheduled to launch in South Africa by late 2025, this development is expected to intensify competition, challenging the dominance of established players like Toyota and Ford.

"This model combines utility and lifestyle appeal with a bold design, practical features, and a variety of configurations, including 4×2 and 4×4 options. Offering a towing capacity of 3,500kg and a choice between 2.5L petrol and 2.2L diesel engines, the Tasman targets diverse consumer segments," he noted.

Furthermore, he said increased competition from Kia's Tasman is likely to spur innovation among established players, potentially driving down prices and expanding options for consumers.

"Toyota's investment in green steel production reflects a broader shift towards sustainability, which could accelerate the adoption of hybrid and electric vehicles in

Namibia as global trends influence local preferences," he said.

This comes as HyIron, a key player in Namibia's green iron production efforts, is in talks with Toyota for a potential equity investment to secure materials for the automaker's green steel initiatives.

Meanwhile, October 2024 demonstrated an impressive upturn in total new vehicle sales, reaching 1,145 units. This represents a 24.6% y/y increase from 919 units in October 2023 and a notable 15.9% m/m rise from September 2024.

Historically, October vehicle sales

have typically fallen below the 1,000-unit threshold; however, this year's outperformance is primarily attributable to pre-year-end tax-related purchases.

"This surge suggests heightened activity among both businesses and individuals seeking to optimise tax benefits before fiscal year closure. Commercial vehicle sales remained the primary driver of the market, accounting for 55% of total vehicle sales, with 631 units sold during the month," Jansen noted.

Year-to-date (YTD) commercial vehicle sales stood at 5,876 units, marking a 7.1% increase compared to 5,487 units recorded in the corresponding period of 2023.

Light commercial vehicles dominated the segment, with 568 units sold, contributing 49.6% to total vehicle sales.

Jansen highlighted that the strong demand for commercial vehicles underscores their pivotal role in supporting logistics, construction, and trade, reflecting broader economic resilience in these sectors.

"Passenger vehicle sales accounted for 45% of total vehicle sales, with 514 units sold in October 2024. This marks a rebound after two months of sequential declines. Nonetheless, YTD passenger vehicle sales remain subdued at 4,783 units, down 9.3% from 5,272 units in 2023," he added.



VACANCY

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Mbumba urges green schemes to bolster food security amid drought concerns

President Nangolo Mbumba has called on Namibia's green schemes to enhance food production, emphasising the need to combat hunger by utilising available land and resources.

During a visit to the Shadikongoro Green Scheme in Kavango East, Mbumba highlighted the collective responsibility required to achieve food security.

"We are here to make sure our green schemes truly produce food—not just for one community or region, but for the whole country. If people are hungry, they are unhappy, and we cannot allow hunger to persist," said Mbumba.

To address the challenges posed by prolonged droughts, Mbumba stressed the importance of stakeholder collaboration, particularly involving traditional authorities, local leaders and regional councillors.

He urged communities to support young managers of the green schemes to ensure their success in agricultural efforts.

"We must work together to help the managers, our young people, produce the food we need. This is not a task for individuals,

it's a national effort to ensure that no one goes to bed hungry," he said.

The President noted the visible effects of drought in the Kavango regions, where some areas remain critically dry.

While praising the ongoing preparation of agricultural land, he appealed for prayers for adequate rainfall, describing it as vital to achieving food security.

"Those who know how to pray, please pray that we get plenty of rain this year. The Kavango regions are unusually dry, and rain will make all the difference in our ability to produce food," Mbumba stated.

During his visit to the Musese Green Scheme, Mbumba commended private investor Winni Metzger for fostering partnerships with the community.

He pointed to such collaborations as examples of what could be achieved with the support of government and local leadership.

"With the understanding and blessings of government and local leaders, we can improve how we produce food, generate energy and manage water. These efforts are crucial for a food-secure Namibia," he said.

Mbumba called for timely government support to green schemes, urging the repair and replacement of equipment to ensure efficient operations.

He emphasised that Namibia has the resources to produce its food and reduce dependence on external aid.

“We have the land, we have the capacity, and we have a smaller population compared to other countries. There is no reason why Namibia cannot be a proud producer of its own food,” Mbumba said.

The President undertook familiarisation


visits to green schemes in Kavango East and West regions. He visited the Sikondo, Uvhungu Vhungu Green Schemes and Mashare Blueberry and Irrigation Projects.

The developments come as the Ministry of Agriculture, Water and Land Reform said it is seeking an 84% budget boost to bridge the budget shortfall, with N\$400 million urgently needed for the 2024-2025 fiscal year.


Only N\$65 million has been allocated to agriculture for the 2024-2025 financial year, representing a mere 16% of the required funds and a 54% reduction from the last allocation of N\$120 million.


The Ministry’s Deputy Minister Anna Shiweda stated that the allocated funds cover the Etunda Irrigation Project’s development and a total overhaul of green schemes, ensuring their uninterrupted operation for the next 15 to 20 years.

“During the 2024-2025 financial year, an amount of N\$65,000,000 has been allocated to the Green Scheme Projects including the Neckartal Dam Phase 2 Irrigation Project. I would like to draw the attention of the Honourable Members that to optimally intensify production at the Green Scheme Projects, a total of N\$400,000,000 is still required during the 2024-2025 financial year,” said the Deputy Minister earlier this year.

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EXPRESSION OF INTEREST





First date of publication: 15 November 2024

DBMNE0518 - CONCEPT DESIGN AND DEVELOPMENT OF A TECHNICAL ASSESSMENT AND STORAGE FACILITY

SCOPE OF WORK:

Debmarnie Namibia is expanding its in-country capability to coordinate the repair and refurbishment of its equipment. This expansion will involve a comprehensive review of current practices, procedures, support services (engineering and logistics), physical infrastructure and equipment.

To this end, EPCM contractors with the necessary capabilities and capacity are invited to respond to this expression of interest. The general scope, be refined in collaboration with the appointed EPCM contractor, includes a study and assessment of organisational needs and capacity development to achieve the desired future state.

EPCM contractors wishing to respond to this expression of interest should have a proven track record of completing projects on time and within budget. The scope of capability should include the review and development of physical infrastructure, process design and adequacy, skills deployment, and operational readiness/implementation of solutions.

EPCM contractors interested in responding to this request are required to provide a comprehensive set of documents demonstrating their qualifications, experience, capabilities and approach to achieving the project’s objectives.

DOCUMENTS TO BE SUBMITTED :


1. Company Profile and Overview
2. Relevant Project Experience
3. Technical Proposal
4. Capabilities and Capacity
5. Indicative Rates and Personnel Deployment Plan

CLOSING DATE: Registered businesses interested in providing these services are requested to submit their interest by sending the documentation reference number DBMNE0518 by 20 December 2024 at 12:00.

ENQUIRIES:
The Commercial Officer
Tel: +264 61 297 8450
Asite Marketplace: <https://za.marketplace.asite.com/>
Subject line: DBMNE0518 - CONCEPT DESIGN AND DEVELOPMENT OF A TECHNICAL ASSESSMENT AND STORAGE FACILITY.

Bidders must register on our electronic platform to participate in this EOI.

DISCLAIMER:
Debmarnie Namibia shall not be responsible for any costs incurred in the preparation and submission of a response to this Expression of Interest and furthermore reserves the right not to extend this Expression of Interest into any future tenders, negotiations and/or engagements.
Debmarnie Namibia will not accept submissions rendered after the closing date and time.



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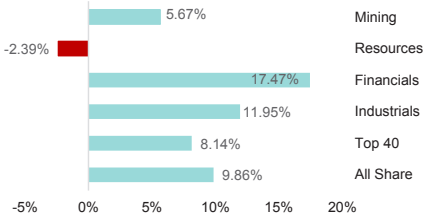
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Platinum	974.02
Palladium	1034.18
Silver	31.26
Uranium	77.00
Brent Crude	73.50
Iron Ore	92.69
Copper	8994.50
Natural Gas	2.97
Lithium	10.15

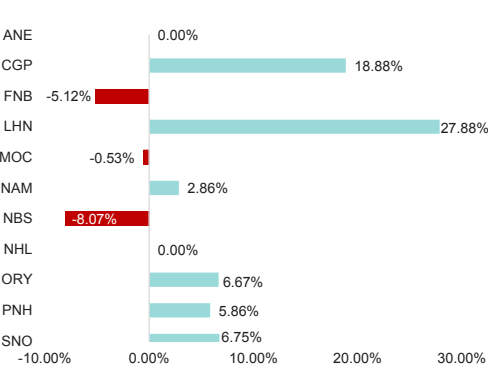
Currencies

USD/ZAR	18.0459
EUR/ZAR	19.1015
GBP/ZAR	22.8278
USD/CNY	7.2396
EUR/USD	1.0585
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Repo Rate	7.25%
Prime Rate	11.00%

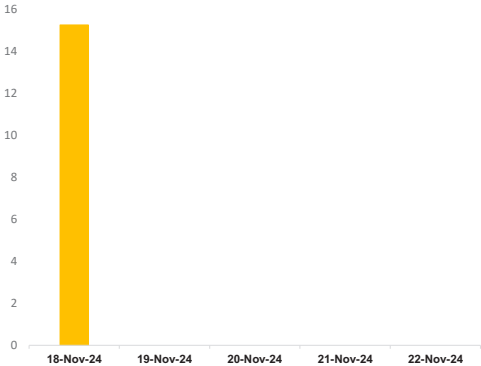
JSE Sectors: Year to Date in %



NSX Local Stocks: Year to Date in %



JSE ALL SHARE VALUE TRADED (ZAR BILLIONS)



Global Indices: Year to Date in %

